Characteristics of Study

# Sample model for Units 1 and 2

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|  | Unit 1- Roles of accounting in business | | Unit 2- accounting and decision making for trading businesses | | |
| Closed table style | AOS 1 | AOS 2 | AOS 1 | AOS2 | AOS3 |
| Source Docs | EFT Receipt, Receipt EFT Payment, Cheque Butt Memo Defining Cash – incl credit card receipts | Sales invoice  Purchase invoice | Credit Note ­– (SR)  Credit Note ­– (PR)  Purchase Order  Delivery Docket |  |  |
| Qualitative Characteristics | Faithful Representation | Verifiability | Comparability  Understandability  Verifiability | Relevance Timeliness | Faithful Representation  Verifiability v Relevance  Timeliness |
| Assumptions | Going Concern  Entity | Accrual  Period | Accrual  Period | Accrual  Period | Entity  Accrual  Period |
| Elements | Assets, Liabilities, Owners Equity | Revenue, Expenses | Sales Returns  Purchase Returns | Discount Expense  Discount Revenue | Accumulated Depreciation |
| Reports | Balance Sheet | Cash Flow Cover | Cash Flow Statement  Income Statement (trading) | Cash Flow Statement  Income Statement  (trading) | Balance Sheet |
| Financial Indicators | Return on Assets  Debt Ratio | Cash Flow Cover | Gross Profit Margin  Net Profit Margin  Working Capital Ratio  Quick Assets Ratio  Inventory Turnover | Acc. Receivable Turnover Acc Payable Turnover  Inventory Turnover  Understanding the Cash Cycle | Return on Assets  Debt Ration |
| Modelling (examples) | Price Setting  Cash only, mixed, no cash | Service options  Supply options  Adding a trading element | Different suuply options  Packaging/repackaging  Different delivery options | Offering credit  Supporting collections e.g. additional staff, outsources | Differently NCA purch options Purchasing an NCA or other options, eg, lease, outsource |
| Graphical Representations (examples) | Balance Sheet, Debt Ration, Price Setting | Sections of CSF and profit data | ITO, Sales, GP, NP | ITO, ARTO, APTO, Cash  Cycle  Age of Acc Receivable | Depreciation  ROA  Debt Ratio |
| Graphical Representations (examples) | 1. Mobile Business Part A (AOS)\* Part B (AOS2) 2. Folio of exercises 3. Exam | | 1. Folio of Exercises\* 2. Structures Questions (under the test conditions) 3. Exam | | |