Characteristics of Study

# Sample model for Units 1 and 2

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|  | Unit 1- Roles of accounting in business | Unit 2- accounting and decision making for trading businesses |
| Closed table style  | AOS 1 | AOS 2 | AOS 1 | AOS2 | AOS3 |
| Source Docs  | EFT Receipt, Receipt EFT Payment, Cheque Butt Memo Defining Cash – incl credit card receipts | Sales invoicePurchase invoice | Credit Note ­– (SR)Credit Note ­– (PR)Purchase OrderDelivery Docket |  |  |
| Qualitative Characteristics | Faithful Representation | Verifiability | ComparabilityUnderstandabilityVerifiability | Relevance Timeliness | Faithful RepresentationVerifiability v RelevanceTimeliness |
| Assumptions | Going ConcernEntity | AccrualPeriod | AccrualPeriod | AccrualPeriod | EntityAccrualPeriod |
| Elements | Assets, Liabilities, Owners Equity | Revenue, Expenses | Sales ReturnsPurchase Returns | Discount ExpenseDiscount Revenue | Accumulated Depreciation |
| Reports | Balance Sheet | Cash Flow Cover | Cash Flow StatementIncome Statement (trading) | Cash Flow StatementIncome Statement(trading) | Balance Sheet |
| Financial Indicators | Return on Assets Debt Ratio | Cash Flow Cover | Gross Profit MarginNet Profit MarginWorking Capital RatioQuick Assets RatioInventory Turnover | Acc. Receivable Turnover Acc Payable TurnoverInventory TurnoverUnderstanding the Cash Cycle | Return on AssetsDebt Ration |
| Modelling (examples) | Price SettingCash only, mixed, no cash | Service optionsSupply optionsAdding a trading element | Different suuply optionsPackaging/repackagingDifferent delivery options | Offering creditSupporting collections e.g. additional staff, outsources | Differently NCA purch options Purchasing an NCA or other options, eg, lease, outsource |
| Graphical Representations (examples) | Balance Sheet, Debt Ration, Price Setting | Sections of CSF and profit data | ITO, Sales, GP, NP | ITO, ARTO, APTO, Cash CycleAge of Acc Receivable | DepreciationROADebt Ratio |
| Graphical Representations (examples) | 1. Mobile Business Part A (AOS)\* Part B (AOS2)
2. Folio of exercises
3. Exam
 | 1. Folio of Exercises\*
2. Structures Questions (under the test conditions)
3. Exam
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